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Dolphins Group-Dolphins Training & Consultants Itd			Transformative Executives Trainings & Consultancy 2019											
NITA - Selected & Approved Trainers No. DTR/711														
Unleash Your True Potential!	Duration	Rates in Ksh VAT Excl.per unit	NAL	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
Transformative Programs	(Days)	Ksh												
Nairobi Programs 2019														
Excellent Meeting Management and Minute Taking Skills Training	2 Days	49,000.00		281		2526		2728		2930		2425		56
	2 Days	17/000.00		20 1		20 20		27 20		27 00		21 20		
Sales Effectiveness Skills TrainingYour Ultimate Guide	2 Days	49,000.00	31-1		2829		30-31		2526		2627			910
Key Account Management Skills Training	2 Days	49,000.00	31-1		2829		30-31		2526		2627			910
Executive Public Speaking & Business Presentation Skills	3 Days	69,000.00	30-1		27-29		29-31		2426		2527			47
Professional Writing Skills -Corporate Letters, Reports & Business Proposals	3 Days	69,000.00			27-29		29-31		2426			2325		911
Perfect PA & Effective Office Administrator Skills	2 Days	49,000.00	311		28-29		30-31		2526		2627		2829	
Finance for Non Finance Managers/DirectorsFind your missing links!	3 Days	69,000.00		271			29-31			2830				911
Budgeting and Cost Control Skills Training & Consultancy				281		2526		2728		2930		2425		56

Business Analytics, Data Analysis and Metrics Skills Training Delivering Strategic & Organizational Growth	3 Days	69,000.00		271		24-26		26-28		2830		2325		46
Effective Credit Management and Debt Collection Skills Training	2 Days	49,000.00	311		28-29		3031		2526		2627			910
Excellent Project Management	3 Days	69,000.00			27-29		2224		2426		2527			911
Effective Managerial Leadership & Supervisory Skills Training	2 Days	59,000.00		27-1		24-26		2728		2930		2425		56
Unlocking Growth - Capital Raising Skills and Strategies Empowering you to Access Local and International Capital Sources for Organizational GrowthMombasa	5 Days	89,000.00	28-1		2529		26-31		22-26		23-27		2529	
Tactful Negotiation Skills Training	2 Days	49,000.00		281		2526		2728		2930		24-25		910
The WOW! Customer Service, Public Image, Dressing and Etiquette	2 Days	49,000.00		281		2526		2728		2930		24-25		910
Customer Service Metrics -What you need to know,grow and Measure in today dynamic environment	3 Days	69,000.00			27-29		2224		2426				2729	
Excellent Marketing and Communication Skills Training Delivering Strategic and organizational Growth	3 Days	69,000.00	301		2729		22-24		2426		25-27			46
Magnetic Marketing - Be Brilliant @ eMarketing!	2 Days	49,000.00	311			2526			2526				2829	
Excellent Communication, Image and Business etiquette skills	2 Days	49,000.00	31-1		28-29		2324		2526		2627		2829	
Strategic Performance Management Skills Training	3 Days	69,000.00		271		2426		2628		28-30		23-23		911

How to Conduct Skills Gap Analysis & Training Needs Assessment Workshop	2 Days	49,000.00	311			2526				22-23				910
HR Skills for Non HR Professionals-Protect Your Career & Organization	3 Days	69,000.00		271		2426			2426					46
HR Analytics and Metrics Skills Training Delivering Strategic & Organizational change using HR Tools	3 Days	69,000.00		271			29-31			2830			2022	
Dilligent Interviewing Skills-Before, During and After	3 Days	69,000.00	31-1		28-29			2628			26-27		2729	
Advanced MS Excel Skills Training -Executive Dashboards & Business Data Analysis	5 Days	89,000.00	28-1		2529		26-31		22-26		23-27		2529	
MS Project 2016 Professional Skills Training	2 Days	49,000.00		281				2728		2930		2425		56
Diligent Record Management & Information Technology In Record Keeping Skills Training	5 Days	89,000.00				22-26			2226		2327		2529	
Supply Chain and Inventory Management Skills Training	3 Days	69,000.00	301		27-29			26-28		28-30				46
Mombasa Programs 2019														
Government Protocals, Communication and etiquette Training	5 Days	119,000.00		251		2226		2428		2630		2125		26
Transport, Logistics and Supply Chain Management skills Training	5 Days	119,000.00		251		2226		2428		2630		2125		26
AML - Anti-Money Laundering Skills Training	5 Days	119,000.00		251		2226		2428		2630		2125		26
Strategic Performance Management Skills Training	5 Days	119,000.00		251		2226		2428		2630		2125		26

Business Analytics, Data Analysis and Metrics Skills Training Delivering Strategic & Organizational Growth	5 Days	119,000.00	25	51	2226	2428	2630	2125	26
Business Process Re-engineering (BPR) skills Training & Consultancy.	5 Days	119,000.00	2!	51	2226	2428	2630	2125	26
Excellent Call Centre Management Skills Training	5 Days	119,000.00	2!	51	2226	2428	2630	2125	26
Advanced MS Excel Skills Training - Mombasa	5 Days	119,000.00	25	51	2226	2428	2630	2125	26
Executive Assistant Master Class Skills Training Mombasa	5 Days	119,000.00	25	51	2226	2428	2630	2125	26
Excellent I.T. Services Management Skills Training	5 Days	119,000.00	2!	51	2226	2428	2630	2125	26
Excellent Project Management Skills TrainingMombasa	5 Days	119,000.00	25	51	2226	2428	2630	2125	26
Unlocking Growth - Capital Raising Skills and Strategies Empowering you to Access Local and International Capital Sources for Organizational GrowthMombasa	5 Days	119,000.00	2!	51	2226	2428	2630	2125	26

Other Cities Within Africa														
Unleash Your True Potential!	Duration	Rate in USD per unit	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	ост	NOV	DEC
	(Days)	USD + VAT												
Kampala - Uganda Programs 2019														
Business Process Re-engineering (BPR) skills Training & Consultancy .	5 Days	1,250.00					27-31							

Perfect PA & Effective Office Administrator	5 Days	1,250.00			27-31				
Advanced MS Excel Skills Training	5 Days	1,250.00			27-31				
Dar es Salaam -Tanzania Programs 2019	3 Days	1,230.00			27-31				
Puniness Process De angine sping (PDD) skills Training & Cancultoness		4 252 22				22.24			
Business Process Re-engineering (BPR) skills Training & Consultancy .  Perfect PA & Effective Office Administrator	5 Days	1,250.00				22-26			
Perfect PA & Effective Office Autimistrator	5 Days	1,250.00				22-26			
Advanced MS Excel Skills Training	5 Days	1,250.00				22-26			
Kigali - Rwanda Programs 2019									
Business Process Re-engineering (BPR) skills Training & Consultancy .	5 Days	1,250.00					23-27		
Perfect PA & Effective Office Administrator	5 Days	1,250.00					23-27		
Advanced MS Excel Skills Training	E Dava	1 250 00					23-27		
Seychelles Programs 2019	5 Days	1,250.00					23-21		
Scaling Up - Why a Few Companies Make Itand Why Rest Dont	5 Days	1,850.00							913

# Some of the Previous Attendants Had This to say....

## **View Testimonials...**

The trainers were great and detailed, Very interactive and easy to get along - Christine Adolwa, HR Business Partner - General Motors E.A.

The course was very helpful and orchestrated well - James Ngugi - Knight Frank Kenya Limited

The trainers were excellent and the course content was highly relevant - Annmarie Mavenjina Nkelame, Board Member - Tanzania Women Lawyers Association

I would recommend this training to others as it is a very relevant eye-opening course - Lilian Muthoni, Internal Auditor - UAP Insurance

The training was exceptionally good, the trainers were excellent and I have learnt a lot - Mabe Clement, Program Assistant - WHO

This is the most practical training that I have attended so far. Thank you Dolphins Group - Eunice Njoroge, Administrator - Mamlaka Hill Chapel

The course has enlightened and empowered me. Wonderful training professional trainers - Mary Kuria, PA - Diamond Trust Bank

An out of this world experience in terms of the knowledge gained on all the facets. In addition, the real life experiences incorporated in the training helped to make everything clear. I believe from this training I will now be an efficient employee - **Esther Muigai, Executive Assistant - KEPSA** 

Superb, effective and informative training, instructor was very well prepared and informed. The organization was excellent - Nausheen Ismail, Procurement Manager - Jubilee Insurance

The trainers were fantastic and the Dolphins team did great work. Keep it up! - John Gakunyi, Internal Auditor - The Star Publications Limited

A perfect training with exceptional content and excellent trainers - Eva Njeri, Office Assistant - CDSC

#### Notes

Dates indicated are for hotel based trainings- Nairobi Venues; Radisson Blu Hotel (Upperhill), Villa Rosa Kempinski (Westlands) or Tribe Hotel (Gigiri) - Nairobi Kenya Naivasha Venue- Enashipai Resort & Spa, Mombasa Venue - Sarova Whitesands Beach Resort & Spa
We also Facillitate inhouse Trainings & Related Consultancy Programs and Project across Africa as per your organization needs, please contact us for your review plus;

One 2 One coaching for Executives at your convinience.

#### **Booking Options**

Group Discounts/Savings; Book two slots and Gain 10% discount, three or more slots enjoy 15% FREE discount.

Early Bird Booking & Payment 1 month or more before training date/Previous attendant or existing clients on any of our courses - you enjoy Extra 5% discount.

Contact on Phone, email, fax or book online from our website.

Slots reservations; at least 3-4 weeks before the training dates to avoid missing out.

All Dates are fast pick; kindly book early for your great convinience.

### **Dolphins Training & Consultants Itd**

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