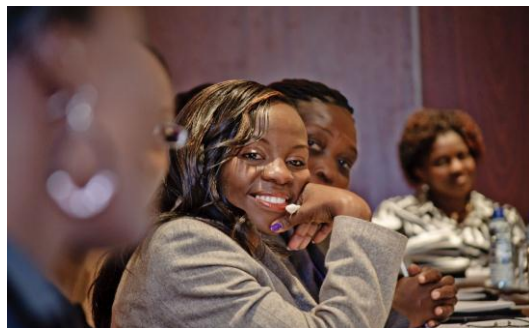


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**DOLPHINS**  
TRAINING & CONSULTANTS LTD.  
*Unleash Your True Potential...!*



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Dolphins Group-Dolphins Training & Consultants Ltd			Transformative Executives Trainings & Consultancy 2018												
NITA - Selected & Approved Trainers No. DTR/711															
<i>Unleash Your True Potential..!</i>	Duration	Rates in Ksh VAT Excl.per unit	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	
Transformative Programs	(Days)	Ksh													
<b>Nairobi Programs 2018</b>															
Excellent Meeting Management and Minute Taking Skills Training....	2 Days	49,000.00			1--2	26--27		28--29		30--31		18-19		6--7	
Sales Effectiveness Skills Training...Your Ultimate Guide...	2 Days	49,000.00		1-2	28--29		30-31		26--27				15--16		
Key Account Management Skills Training...	2 Days	49,000.00			28-29			28--29		30--31		25-26		6--7	
Executive Public Speaking & Business Presentation Skills	2 Days	49,000.00					30-31		26--27		27--28		22--23		
Professional Writing Skills -Corporate Letters, Reports & Business Proposals...	2 Days	49,000.00			28-29		30-31		26--27		27--28		15--16		
Perfect PA & Effective Office Administrator Skills...	2 Days	49,000.00		1-2	28-29		30-31		26--27		27--28		29--30		
Finance for Non Finance Managers/Directors...Find your missing links..!	3 Days	69,000.00					29-31	27--29			26--28		21--23		
Business Analytics,Data Analysis and Metrics Skills Training... Delivering Strategic & Organizational Growth	3 Days	69,000.00		28--2			29-31			29--31		17-19		5--7	
Effective Credit Management and Debt Collection Skills Training...	2 Days	49,000.00	1-2 Feb				24--25				27--28		15--16		

Excellent Project Management....	3 Days	69,000.00					24--25				27--28		15--16	
Effective Managerial Leadership & Supervisory Skills Training	2 Days	59,000.00						28-29		29--31		18-19		5--7
Tactful Negotiation Skills Training...	2 Days	49,000.00				26-27		28--29		30-31		25-26		
The WOW! Customer Service,Public Image, Dressing and Etiquette	2 Days	49,000.00		22-23		26-27		28--29		30-31		18-19		6--7
Customer Service Metrics -What you need to know,grow and Measure in today dynamic environment...	3 Days	69,000.00			21-23		23-25		25-27		26--28		14--16	
Excellent Call Centre Management Skills Training...	5 Days	89,000.00					14-18				24-28			
Unleashing The Power of PR- The Key To Successful Public Relations,Master Online PR and Social Media Skills Training	3 Days	69,000.00		21--23			23--25					17-19		5--7
Magnetic Marketing - Be Brilliant @ eMarketing ...!	2 Days	49,000.00	1-2 Feb			26--27			26--27				29--30	
Excellent Communication Skills...	2 Days	49,000.00			29-30		24--25		26--27				29--30	
Effective Procurement Management.....	3 Days	69,000.00					23--25						21--23	
Strategic Performance Management Skills Training...	3 Days	69,000.00						27--29			26--28		21--23	
HR Skills for Non HR Professionals-Protect Your Career & Organization...	3 Days	69,000.00				25--27			25--27					5--7
HR Analytics and Metrics Skills Training... Delivering Strategic & Organizational change using HR Tools...	3 Days	69,000.00		21--23			29-31			29--31			21--23	

Dilligent Interviewing Skills-Before,During and After	3 Days	69,000.00		21--23				27-29					29--30	
Exciting Team Building Experience...	Open													
Road Safety ,Defensive Driving and Etiquette Transformation for Company Drivers...	2 Days	49,000.00		21--23				27--29					29--30	
Advanced MS Excel Skills Training -Executive Dashboards & Business Data Analysis...	5 Days	89,000.00					21--25		23--27			15--19		
Diligent Record Management & Information Technology In Record Keeping Skills Training...	5 Days	89,000.00					23--27		23--27				26--30	
Excellent Production Management Skills Training...Lean Manufacturing while applying The Kaizen Concept...	3 Days	69,000.00					25-27							5--7
Supply Chain and Inventory Management Skills Training...	3 Days	69,000.00					25-27							5--7
AML - Anti-Money Laundering Skills Training.....	3 Days	69,000.00					18--20						28--30	
<b>Mombasa Programs 2018</b>														
Government Protocols,Communication and etiquette Training..	5 Days	119,000.00					23-27				27-31			3-7
Effective Procurement Management.....Mombasa	5 Days	119,000.00					23-27				27-31			3-7
Finance for Non Finance Managers/Directors	5 Days	119,000.00					23-27				27-31			3-7
Strategic Performance Management Skills Training...	5 Days	119,000.00					23-27				27-31			3-7
Business Analytics,Data Analysis and Metrics Skills Training... Delivering Strategic & Organizational Growth	5 Days	119,000.00					23-27				27-31			3-7



<b>Dar es Salaam -Tanzania Programs 2018</b>														
Key Account Management Skills Training...	2 Days	USD 750.00								12-13				
Perfect PA & Effective Office Administrator	2 Days	USD 750.00								12-13				
Finance for Non Finance Managers/Directors...Find your missing links..!	3 Days	USD 950.00								11-13				
<b>Kigali - Rwanda Programs 2018</b>														
Key Account Management Skills Training...	2 Days	USD 750.00									12-13			
Perfect PA & Effective Office Administrator	2 Days	USD 750.00									12-13			
Finance for Non Finance Managers/Directors...Find your missing links..!	3 Days	USD 950.00									11-13			
<b>Seychelles Programs 2018</b>														
Scaling Up - Why a Few Companies Make It...and Why Rest Dont.....	5 Days	USD 5120.00												10-14

**Some of the Previous Attendants Had This to say....**

**View Testimonials...**

The trainers were great and detailed, Very interactive and easy to get along - Christine Adolwa, HR Business Partner - General Motors E.A.

The course was very helpful and orchestrated well - **James Ngugi - Knight Frank Kenya Limited**

The trainers were excellent and the course content was highly relevant - **Annmarie Mavenjina Nkelame, Board Member - Tanzania Women Lawyers Association**

I would recommend this training to others as it is a very relevant eye-opening course - **Lilian Muthoni, Internal Auditor - UAP Insurance**

The training was exceptionally good, the trainers were excellent and I have learnt a lot - **Mabe Clement, Program Assistant - WHO**

This is the most practical training that I have attended so far. Thank you Dolphins Group - **Eunice Njoroge, Administrator - Mamlaka Hill Chapel**

The course has enlightened and empowered me. Wonderful training professional trainers - **Mary Kuria, PA - Diamond Trust Bank**

An out of this world experience in terms of the knowledge gained on all the facets. In addition, the real life experiences incorporated in the training helped to make everything clear. I believe from this training I will now be an efficient employee - **Esther Muigai, Executive Assistant - KEPSA**

Superb, effective and informative training, instructor was very well prepared and informed. The organization was excellent - **Nausheen Ismail, Procurement Manager - Jubilee Insurance**

The trainers were fantastic and the Dolphins team did great work. Keep it up! - **John Gakunyi, Internal Auditor - The Star Publications Limited**

A perfect training with exceptional content and excellent trainers - **Eva Njeri, Office Assistant - CDSC**

## **Notes**

Dates indicated are for hotel based trainings- Nairobi Venues; Radisson Blu Hotel (Upperhill), Villa Rosa Kempinski (Westlands) or Tribe Hotel (Gigiri) - Nairobi Kenya

Naivasha Venue- Enashipai Resort & Spa, Mombasa Venue - Sarova Whitesands Beach Resort & Spa

We also Facilitate inhouse Trainings & Related Consultancy Programs and Project across Africa as per your organization needs, please contact us for your review plus;

One 2 One coaching for Executives at your convenience.

## **Booking Options**

Group Discounts/Savings; Book two slots and Gain 10% discount, three or more slots enjoy 15% FREE discount.

Early Bird Booking & Payment 1 month or more before training date/Previous attendant or existing clients on any of our courses - you enjoy Extra 5% discount.

Contact on [Phone](#), [email](#), [fax](#) or book [online](#) from our website.

Slots reservations; at least 3-4 weeks before the training dates to avoid missing out.

All Dates are fast pick; kindly book early for your great convenience.

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